Herons Glen Recreation District FUND BALANCE REPORT As of July 31, 2024

| ACCOUNT DESCRIPTION | BANK NAME | GL ACCT# | INT RATE | ACCT TYPE | |
|-------------------------|--|----------|-------------|-----------------|-------------|
| OPERATING ACCOUNTS | | | | | |
| OF ENATING ACCOUNTS | Petty Cash | 00-1010 | 0.00% | Cash, Petty | \$200 |
| | FineMark - Operating | 00-1138 | | Cash, Operating | \$952,949 |
| | SBA Florida Prime - Operating | 00-1051 | | Cash, Operating | \$229,402 |
| | FLCLASS - Operating Funds | 00-1129 | | Cash, Operating | \$0 |
| TOTAL OPERATING ACCOUNT | · - | 00 1.120 | 0.0070 | Gaen, Gperaung | \$1,182,551 |
| RESERVES | | | | | |
| DEFERRED MAINTENANCE | | | | | |
| | FineMark Bank - Deferred Maintenance | 00-1142 | 1.00% | Cash, Reserved | \$14 |
| | SBA Florida Prime - Deferred Maintenance | 00-1131 | 5.49% | Cash, Reserved | \$935,883 |
| TOTAL DEFERRED MAINTEN | ANCE | | | | \$935,897 |
| CAPITAL RESERVE | | | | | |
| | FineMark Bank - Capital | 00-1088 | 1.00% | Cash, Reserved | \$46 |
| | FineMark Bank - Long Term Capital Reserve Fund | 00-1089 | 1.00% | Cash, Reserved | \$0 |
| | SBA Florida Prime - Capital Fund | 00-1130 | 5.49% | Cash, Reserved | \$455,647 |
| | SBA Florida Prime - Long Term Capital Reserve Fund | 00-1132 | 5.49% | Cash, Reserved | \$147,500 |
| | FLCLASS - Working Capital Fund | 00-1135 | 5.39% | Cash, Reserved | \$1,894,253 |
| | FLCLASS - Long Term Capital Reserve Fund | 00-1136 | 5.39% | Cash, Reserved | \$2,211,194 |
| TOTAL CAPITAL RESERVE | | | | | \$4,708,640 |
| LOSSES RESERVE | | | | | |
| | FineMark Money Market - Losses Reserve Fund | 00-1134 | 1.00% | Cash, Reserved | \$0 |
| | SBA Florida Prime - Losses Reserve Fund | 00-1141 | 5.49% | Cash, Reserved | \$558,616 |
| | FLCLASS - Losses Reserve Fund | 00-1137 | 5.39% | Cash, Reserved | \$0 |
| TOTAL LOSSES RESERVE | | | | | \$558,616 |
| GOLF COURSE SPECIAL IN | MPROVEMENTS | | | | |
| | FineMark Money Market - GCM Special Improvements Fund | 00-1128 | 1.00% | Cash, Reserved | \$28 |
| | SBA Fund A - Florida Prime - Golf Course Special Improvements Fund | 00-1144 | 5.49% | Cash, Reserved | \$195,690 |
| TOTAL GOLF COURSE SPEC | IAL IMPROVEMENTS | | | | \$195,718 |
| BOND FUNDS | | | | | |
| | 2020 Bond Funds - 0000 - Revenue Fund | 00-1410 | 4.77% | | \$526,211 |
| | 2020 Bond Funds - 0001 - Interest Fund | 00-1411 | 4.77% | | \$0 |
| | 2020 Bond Funds - 0008 - Acquisition & Construction Fund | 00-1417 | 2.13% | | \$1,612,426 |
| | 2020 Bond Funds - 0009 - Cost of Issuance Fund | 00-1418 | 4.77% | | \$0 |
| | 2020 Bond Funds - 0004 - Debt Reserve Fund | 00-1419 | 4.77% | | \$444,072 |
| | 2020 Bond Funds - 0010 - Rebate Acct | 00-1420 | 2.13% | | \$50,267 |
| TOTAL BOND FUNDS | | | | | \$2,632,975 |
| TOTAL RESERVES | | | | | \$9,031,846 |

| | AS OF 07/31/24 | As OF Same Month Last Yr | | | |
|--|----------------|--------------------------|--|--|--|
| ASSETS | | | | | |
| CASH & CASH EQUIVALENTS | | | | | |
| CASH, PETTY | 200 | 200 | | | |
| CASH, OPERATING | 1,182,351 | 798,225 | | | |
| CASH, RESERVED | 6,398,871 | 5,209,391 | | | |
| TOTAL CASH & CASH EQUIVALANETS | 7,581,422 | 6,007,816 | | | |
| ACCOUNTS RECEIVABLE | 2,091,148 | 2,045,417 | | | |
| ACCOUNTS RECEIVABLE, OTHER | 38,897 | 14,080 | | | |
| ACCOUNTS RECEIVABLE, SUB-ASSOCIATIONS | (2,668) | 592 | | | |
| ALLOWANCE FOR BAD DEBT | (639) | (639) | | | |
| INVENTORY, RESTAURANT | 51,709 | 50,235 | | | |
| INVENTORY, GAS | 3,518 | 3,743 | | | |
| PREPAID | 182,359 | 87,893 | | | |
| PR BENEFITS CLEARING | (84) | 0 | | | |
| GRATUITIES CLEARING | (3,680) | (2,659) | | | |
| EMPLOYEE CHRISTMAS FUND | (930) | (658) | | | |
| TOTAL CURRENT ASSETS | 9,941,051 | 8,205,821 | | | |
| RESTRICTED ASSETS | | | | | |
| 2020 SERIES BOND FUNDS - REVENUE FUND | 526,211 | 477,900 | | | |
| 2020 SERIES BOND FUNDS - ACQUISITION & CONSTRU | 1,612,426 | 4,698,557 | | | |
| 2020 SERIES BOND FUNDS - DEBT RESERVE FUND | 444,072 | 444,072 | | | |
| 2020 BOND SERIES BOND FUNDS - REBATE ACCT | 50,267 | 0_ | | | |
| TOTAL RESTRICTED ASSETS | 2,632,975 | 5,620,529 | | | |
| WORK IN PROCESS | | | | | |
| WIP - CLUBHOUSE IMPROVEMENTS - BOND | 1,263,699 | 154,507 | | | |
| WIP - GOLF COURSE RENOVATION - BOND | 28,642 | 0 | | | |
| WIP - CLIS - BOND | 687,317 | 280,045 | | | |
| WIP - RESTAURANT - BOND | 1,132,540 | 446,004 | | | |
| WIP - STORAGE BUILDING - BOND | 98,789 | 35,270 | | | |
| WIP - MISCELLANEOUS SMALL CAPITAL PROJECTS | 45,700 | 16,225 | | | |
| WIP - CART/PEDESTRIAN BRIDGE - BOND | 0 | 4,268 | | | |
| WIP - DRIVING RANGE RESTROOM | 27,735 | 13,785 | | | |
| WIP - BOCCE COURTS - BOND | 293,257 | 436,934 | | | |
| WIP - POOL DECK - BOND | 53,018 | 374,397 | | | |
| WIP - PICKLEBALL COURTS - BOND | 410,912 | 338,610 | | | |
| WIP - TENNIS AWNING/PAVERS - BOND | 36,456 | 40,001 | | | |
| WIP - SHUFFLEBALL SUNSHADE/PAVERS - BOND | 2,170 | 307,488 | | | |
| WIP - BALLROOM - BOND | 105,401 | 1,500 | | | |
| WIP - MULTI-USE PATH - BOND | 9,669 | 211,802 | | | |
| TOTAL WORK IN PROCESS | 4,195,304 | 2,660,836 | | | |

| | AS OF 07/31/24 | As OF Same Month Last Yr |
|---|----------------|--------------------------|
| PROPERTY, PLANT & EQUIPMENT | | |
| ORIGINAL PURCHASE - REAL PROPERTY & IMPROVEM! | 1,516,884 | 1,517,216 |
| EQUIPMENT | 2,858,078 | 3,024,781 |
| EQUIPMENT - FINANCED | 625,527 | 667,628 |
| GASB87 LEASED ASSETS | 225,301 | 178,911 |
| GASB96 SBITA ASSETS | 14,613 | 0 |
| PROPERTY & IMPOVEMENTS | 15,500,359 | 14,367,947 |
| CLIS SYSTEM | 2,382,454 | 2,360,334 |
| ACCUMULATED DEPRECIATION | (12,160,244) | (11,740,531) |
| ACCUMULATED AMORTIZATION - GASB87 LEASED ASS | (114,600) | (56,905) |
| ACCUMULATED AMORTIZATION - GASB96 SBITA ASSET | (2,883) | 0 |
| TOTAL NET PROPERTY, PLANT & EQUIP | 10,845,490 | 10,319,382 |
| | | |
| LAND | | |
| LAND ORIGINAL | 13,475,411 | 13,475,411 |
| TOTAL LAND | 13,475,411 | 13,475,411 |
| OTHER ASSETS | | |
| SPECIAL ASSESSMENT RECEIVABLE | 26,805,000 | 27,725,000 |
| 2020 SERIES BOND INSURANCE PREMIUM | 231,502 | 240,211 |
| DEPOSITS, LONG TERM | 6,635 | 2,900 |
| HOLE IN ONE ACCOUNT | (1,452) | (1,500) |
| TOTAL OTHER ASSETS | 27,041,685 | 27,966,610 |
| | | |
| TOTAL ASSETS | 68,131,915 | 68,248,588 |

AS OF 07/31/24

As OF Same Month Last Yr

Herons Glen Recreation District Income Statement Jul 31, 2024

| | | This I | Month | | | Year to | Annual Budgets | | | |
|-------------------------------------|-----------|----------|-----------|----------|-----------|-----------|----------------|-----------|-----------|-----------|
| Non-Golf Operations | Actual | Budget | Variance | Last Yr | Actual | Budget | Variance | Last Yr | FY24 | FY23 |
| <u>REVENUE</u> | | | | | | | | | | |
| Admin | 85,112 | 86,269 | (1,157) | 71,478 | 1,077,544 | 1,067,016 | 10,528 | 844,705 | 1,269,386 | 1,032,321 |
| Restaurant | 86,574 | 108,438 | (21,864) | 100,274 | 1,630,107 | 1,766,423 | (136,317) | 1,549,948 | 1,979,189 | 1,806,209 |
| Clubhouse | 83,053 | 83,053 | 0 | 74,780 | 814,854 | 821,054 | (6,200) | 758,432 | 976,639 | 900,294 |
| CLIS | 44,454 | 44,454 | 0 | 41,937 | 455,879 | 455,879 | 0 | 436,391 | 545,680 | 523,567 |
| Fitness Center | 7,405 | 7,492 | (87) | 5,515 | 75,604 | 75,968 | (364) | 62,638 | 89,885 | 72,605 |
| Asmnts Included With Above Revenue | 239,203 | 239,203 | 0 | 221,125 | 2,380,807 | 2,380,807 | 0 | 2,149,343 | 2,887,262 | 2,618,899 |
| <u>EXPENSES</u> | | | | | | | | | | |
| Admin | 79,720 | 86,269 | 6,549 | 70,932 | 980,413 | 1,067,016 | 86,603 | 872,821 | 1,269,386 | 1,032,321 |
| Restaurant | 93,916 | 108,438 | 14,522 | 112,212 | - | 1,766,423 | (21,226) | 1,633,942 | 1,979,189 | 1,806,209 |
| Clubhouse | 74,872 | 83,053 | 8,180 | 80,090 | | 821,054 | 4,133 | 735,711 | 976,639 | 900,294 |
| CLIS | 40,673 | 44,454 | 3,781 | 32,923 | 412,924 | 455,879 | 42,955 | 349,027 | 545,680 | 523,567 |
| Fitness Center | 5,283 | 7,492 | 2,209 | 5,398 | 66,531 | 75,967 | 9,437 | 55,845 | 89,885 | 72,605 |
| | | | | | | | | | | |
| Total Revenue | 306,598 | 329,705 | (23,107) | 293,984 | 4,053,988 | 4,186,341 | (132,353) | 3,652,114 | 4,860,779 | 4,334,996 |
| Total Expenses | 294,464 | 329,705 | 35,242 | 301,555 | 4,064,438 | 4,186,341 | 121,903 | 3,647,346 | 4,860,779 | 4,334,996 |
| Total Asmnts Included With Revenue | 239,203 | 239,203 | 0 | 221,125 | 2,380,807 | 2,380,807 | 0 | 2,149,343 | 2,887,262 | 2,618,899 |
| OPERATIONS - Non-Golf Net Income | 12,134 | 0 | 12,134 | (7,571) | (10,450) | 0 | (10,450) | 4,768 | 0 | 0 |
| Golf Operations | | | | | | | | | | |
| REVENUE | | | | | | | | | | |
| Pro Shop | 182,797 | 175,922 | 6,876 | 181,694 | 2,266,151 | 2,197,638 | 68,514 | 2,102,007 | 2,540,985 | 2,358,395 |
| GCM | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| | | | | | | | | | | |
| <u>EXPENSES</u> | | | | | | | | | | |
| Pro Shop | 44,114 | 52,631 | 8,517 | 46,731 | 559,274 | 616,187 | 56,913 | 493,403 | 726,919 | 695,621 |
| GCM | 255,917 | 149,061 | (106,856) | 147,730 | 1,520,563 | 1,518,517 | (2,046) | 1,323,485 | 1,813,146 | 1,662,774 |
| Colf Total Days | 400 707 | 475.000 | 0.070 | 404.004 | 0.000.454 | 0.407.000 | 00.54.1 | 0.400.007 | 0.540.005 | 0.050.005 |
| Golf Total Revenue | 182,797 | 175,922 | 6,876 | 181,694 | 2,266,151 | 2,197,638 | 68,514 | 2,102,007 | 2,540,985 | 2,358,395 |
| Golf Not Income | 300,031 | 201,692 | (98,339) | 194,461 | | 2,134,705 | 54,867 | 1,816,888 | 2,540,065 | 2,358,395 |
| Golf Net Income | (117,234) | (25,770) | (91,464) | (12,767) | 186,314 | 62,933 | 123,381 | 285,118 | 920 | (0) |
| NET INCOME ALL DEPTS. | (105,099) | (25,770) | (79,329) | (20,338) | 175,864 | 62,933 | 112,931 | 289,887 | 920 | (0) |

HGRD Variance Jul-24

| Jul-24 | | | | |
|-------------------------------|-------------------------|-------------------------|--|---|
| | Actual This Month | Budget This Month | Variance Favorable / (Unfavorable) | Explanation |
| Administration | | | (Cinaroranio) | |
| | | | | Increased outside play - credit card is only form of payment accepted. Lower CSI Rebates - a lot of vendors are starting to |
| Bank Charges | 2,873 | 1,050 | (1,823) | charge a credit card processing fee. No additional auditors work and GASB87 & 96 monthly maintenance |
| Professional Fees | 6,259 | 9,088 | 2,829 | charged sporadically |
| Restaurant | | | | |
| Food Sales - DR & Lounge | 22,212 | 29,323 | (7,111) | Budget for a shorter closure & no executive chef |
| Beverage Sales DR & Lounge | 14,766 | 16,697 | (1,931) | budget for a shorter closure & no executive cher |
| Banquets, Residents | 3,687 | 6,008 | (2,321) | Didn't do Trivia in July & shut down the ballroom for renovations |
| Banquets, Outside | - | 10,500 | (10,500) | 280 outside event previously booked was cancelled |
| COS, Beverage | 6,376 | 5,097 | (1,279) | 45.83% to a budget of 28.00%, YTD 31.76% to a budget of 28.00% |
| Payroll, Kitchen | 20,485 | 23,141 | 2,656 | Chef position vacant most of the month |
| Payroll, Service | 20,067 | 22,960 | 2,893 | Lack of revenue and longer closure time |
| Payroll Benefits | 5,114 | 6,792 | 1,677 | Only 6 employees on the company health insurance - budget for 11 |
| Maintenance & Repairs | 3,377 | 583 | (2,794) | Fryer repair \$1,152 & Beer nitrogen system leak repair \$1,191 |
| | | | | Less business, overall, including banquets, closed longer than |
| Propane Gas | 989 | 2,742 | 1,753 | budgeted and used less propane |
| Resident Events/Decorations | (2,928) | - | 2,928 | Profit from Sizzling Summer Night Dance |
| Clubhouse | | | | |
| D " | 04.004 | 40.540 | (4.704) | Increased volume of work, including bond associated work |
| Payroll | 21,234 | 19,510 | (1,724) | necessitated additional hours |
| Cleaning Supplies | 0 | 1,561 | 1,561 | Early order |
| Maintenance & Repairs | 4,887 | 6,351 | 1,464 | Working on bond projects & more labor intensive repairs Cintas annual alarm monitoring, ansul system inspection & fire |
| Service Contracts | 14,835 | 18,042 | 3,207 | extinguishers maintenance/inspection done in June Fresh water pump was being repaired and we were using more |
| Effluent Water | 2,188 | 1,136 | (1,052) | effluent than normal |
| CLIS No significant variances | | | | |
| Fitness Center | | | | |
| No significant variances | | | | |
| Golf Maintenance | | | | |
| Payroll | 62,647 | 56,929 | (5,719) | Although we were closed for an additional week in July, total payroll |
| Payroll, O.T. | 9,625 | 2,207 | (7,418) | expense YTD is favorable. |
| Payroll Taxes & Fees | 9,670 | 7,809 | (1,861) | Directly related to payroll Heritage fungicides and chemicals invoiced in July rather than in |
| Chemicals | 71,440 | 5,250 | (66,190) | months received |
| Equipment Rental | 10,795 | 3,000 | (7,795) | Rentals for the course closure Vacuum, aerifier, boom lift |
| Fertilizer | 32,129 | 18,900 | (13,229) | Heritage fertilizer invoiced in July rather than in months received |

| | Actual | Budget | Variance | Explanation |
|------------------------|--------|--------|---------------|---|
| | This | This | Favorable / | |
| | Month | Month | (Unfavorable) | |
| Irrigation | 6,467 | 840 | (5,627) | Heritage irrigation invoiced in July rather than in months received |
| Lease | 4,318 | 9,937 | 5,618 | Still waiting on availability of FY23 GCM equipment for lease |
| | | | | Due to older equipment not being replaced, more parts and |
| Maintenance, Equipment | 14,075 | 8,200 | (5,875) | maintenance are necessary |
| Seed, Sod, Sand | 5,091 | 2,535 | (2,556) | Topdress sand for greens/tees/fairways during closure |
| Pro Shop | | | | |
| Outside Play | 24,958 | 18,571 | 6,387 | Higher demand for daily fee play |
| Payroll | 23,499 | 29,733 | 6,234 | Two week closure for maintenance - no outside staff |
| Payroll Taxes & Fees | 3,436 | 4,772 | 1,336 | Directly related to payroll |

Herons Glen Recreation District TOTAL VARIANCE REPORT Jul 31, 2024

| | ACTUAL | BUDGET | | ACTUAL | BUDGET | | | | | LYYTD | YE |
|---------------------------------|-----------|-----------|-------------------------|-------------|-------------|-------------------------|--------------------------|-------------|----------------------|-------------|-------------|
| DEPARTMENT | MTD | MTD | VARIANCE Favorable / | YTD | YTD | VARIANCE Favorable / | 23-24 Mid-Yr Forecast | FY Budget | VARIANCE Favorable / | Activity | Forecast |
| ADMINISTRATION | | | (Unfavorable) | | | (Unfavorable) | Budget | | i avoiable / | | |
| Operating Revenue | 6,983 | 8,140 | (1,157) | 166,830 | 156,303 | 10,528 | 180,252 | 169,724 | 10,528 | 126,377 | 180,252 |
| Operating Expenses | 79,720 | 86,269 | 6,549 | 980,413 | 1,067,016 | 86,603 | 1,180,899 | 1,269,386 | 88,487 | 872,821 | 1,182,783 |
| Operating Income | (72,736) | (78,129) | 5,393 | (813,583) | (910,714) | 97,131 | (1,000,647) | (1,099,662) | 99,015 | (746,444) | (1,002,763 |
| Assessment | 78,129 | 78,129 | 0 | 910,714 | 910,714 | 0 | 1,099,662 | 1,099,662 | 0 | 718,329 | 1,099,662 |
| Net Income | 5,393 | 0 | 5,393 | 97,131 | (0) | 97,131 | 99,015 | (0) | 99,015 | (28,115) | 97,131 |
| RESTAURANT | | | | | | | | | | | |
| Operating Revenue | 40,664 | 62,528 | (21,864) | 1,293,232 | 1,429,549 | (136,317) | 1,405,636 | 1,545,429 | (139,793) | 1,162,573 | 1,409,112 |
| Operating Expenses | 93,916 | 108,438 | 14,522 | 1,787,650 | 1,766,423 | (21,226) | 1,983,742 | 1,979,189 | (4,553) | 1,633,942 | 2,000,415 |
| Operating Income | (53,251) | (45,910) | (7,341) | (494,418) | (336,875) | (157,543) | (578,106) | (433,760) | (144,346) | (471,369) | (591,303) |
| Assessment | 45,910 | 45,910 | 0 | 336,875 | 336,875 | 0 | 433,760 | 433,760 | 0 | 387,375 | 433,760 |
| Net Income | (7,341) | 0 | (7,341) | (157,543) | (0) | (157,543) | (144,346) | (0) | (144,346) | (83,994) | (157,543) |
| CLUBHOUSE | | | | | | | | | | | |
| Operating Revenue | 0 | 0 | 0 | 5,600 | 11,800 | (6,200) | 5,600 | 11,800 | (6,200) | 11,800 | 5,600 |
| Operating Expenses | 74,872 | 83,053 | 8,180 | 816,921 | 821,054 | 4,133 | 973,667 | 976,639 | 2,973 | 735,711 | 972,506 |
| Operating Income | (74,872) | (83,053) | 8,180 | (811,321) | (809,254) | (2,067) | (968,067) | (964,839) | (3,227) | (723,911) | (966,906) |
| Assessment | 83,053 | 83,053 | 0 | 809,254 | 809,254 | 0 | 964,839 | 964,839 | 0 | 746,632 | 964,839 |
| Net Income | 8,180 | 0 | 8,180 | (2,066) | 0 | (2,067) | (3,227) | 0 | (3,227) | 22,721 | (2,066) |
| CLIS Dept. | | | | | | | | | | | |
| Operating Revenue | 19,484 | 19,484 | 0 | 204,382 | 204,382 | 0 | 242,364 | 242,364 | 0 | 198,996 | 242,364 |
| Operating Expenses | 40,673 | 44,454 | 3,781 | 412,924 | 455,879 | 42,955 | 500,232 | 545,680 | 45,448 | 349,027 | 502,725 |
| Operating Income | (21,189) | (24,970) | 3,781 | (208,542) | (251,497) | 42,955 | (257,868) | (303,316) | 45,448 | (150,031) | (260,361) |
| Assessment | 24,970 | 24,970 | 0 | 251,497 | 251,497 | 0 | 303,316 | 303,316 | 0 | 237,395 | 303,316 |
| Net Income | 3,781 | 0 | 3,781 | 42,955 | 0 | 42,955 | 45,448 | 0 | 45,448 | 87,364 | 42,955 |
| Fitness Center | | | | | | | | | | | |
| Operating Revenue | 263 | 350 | (87) | 3,136 | 3,500 | (364) | 3,836 | 4,200 | (364) | 3,026 | 3,836 |
| Operating Expenses | 5,283 | 7,492 | 2,209 | 66,531 | 75,967 | 9,437 | 79,476 | 89,885 | 10,408 | 55,845 | 80,448 |
| Operating Income | (5,020) | (7,142) | 2,122 | (63,395) | (72,467) | 9,073 | (75,640) | (85,685) | 10,044 | (52,819) | (76,612) |
| Assessment | 7,142 | 7,142 | 0 | 72,468 | 72,468 | 0 | 85,685 | 85,685 | 0 | 59,612 | 85,685 |
| Net Income | 2,122 | 0 | 2,122 | 9,073 | 0 | 9,073 | 10,045 | 0 | 10,044 | 6,793 | 9,073 |
| SUBTOTAL | | | | | | | | | | | |
| Total Operating Revenues | 67,394 | 90,502 | (23,107) | 1,673,180 | 1,805,533 | (132,353) | 1,837,688 | 1,973,517 | (135,829) | 1,502,771 | 1,841,164 |
| Total Operating Expenses | 294,464 | 329,705 | 35,242 | 4,064,438 | 4,186,341 | 121,903 | 4,718,016 | 4,860,779 | 142,763 | 3,647,346 | 4,738,876 |
| Total Operating Income | (227,069) | (239,203) | | (2,391,257) | | | (2,880,329) | (2,887,262) | | (2,144,575) | |
| Total Assessments | 239,203 | 239,203 | 0 | 2,380,807 | 2,380,807 | 0 | 2,887,262 | 2,887,262 | 0 | 2,149,343 | 2,887,262 |
| Net Income | 12,134 | 0 | 12,134 | (10,450) | 0 | (10,450) | 6,933 | 0 | 6,933 | 4,768 | (10,450) |
| GOLF MAINTENANCE | | | • | | | | • | | | 0 | 0 |
| Operating Revenue | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Operating Expenses | 255,917 | 149,061 | (106,856) | 1,520,563 | 1,518,517 | (2,046) | 1,816,641 | 1,813,146 | (3,495) | 1,323,485 | 1,815,192 |
| Net Income | (255,917) | (149,061) | (106,856) | (1,520,563) | (1,518,517) | (2,046) | (1,816,641) | (1,813,146) | (3,495) | (1,323,485) | (1,815,192) |
| PRO SHOP | | .= | | 0.05- | | | | | | | |
| Operating Revenue | 182,797 | 175,922 | 6,876 | 2,266,151 | 2,197,638 | 68,514 | 2,609,499 | 2,540,985 | 68,514 | 2,102,007 | 2,609,499 |
| Operating Expenses | 44,114 | 52,631 | 8,517 | 559,274 | 616,187 | 56,913 | 665,526 | 726,919 | 61,393 | 493,403 | 670,006 |
| Net Income | 138,684 | 123,291 | 15,393 | 1,706,877 | 1,581,450 | 125,427 | 1,943,973 | 1,814,066 | 129,907 | 1,608,603 | 1,939,493 |
| ALL DEPARTMENTS | | | (10.0) | 0.05 | 1.05 | (00.5) | | | (o= - : - : | | = |
| Total Operating Revenues | 250,191 | 266,423 | (16,232) | 3,939,332 | 4,003,171 | (63,839) | 4,447,186 | 4,514,502 | (67,316) | 3,604,777 | 4,450,662 |
| Total Operating Expenses | 594,494 | 531,397 | (63,098) | 6,144,275 | 6,321,045 | 176,770 | 7,200,183 | 7,400,844 | 200,661 | 5,464,234 | 7,224,074 |
| Total Operating Income | (344,303) | (264,973) | | - | (2,317,874) | | (2,752,997) | (2,886,342) | | - | (2,773,411) |
| Total Assessments | 239,203 | 239,203 | 0 | 2,380,807 | 2,380,807 | 0 | 2,887,262 | 2,887,262 | 0 | 2,149,343 | 2,887,262 |
| Net Income | (105,099) | (25,770) | (79,329) | 175,864 | 62,933 | 112,931 | 134,265 | 920 | 133,345 | 289,887 | 113,851 |
| From Golf Operations | (117,234) | (25,770) | (91,464) | 186,314 | 62,933 | 123,381 | 127,332 | 920 | 126,412 | 285,118 | 124,301 |
| From Other than Golf Operations | 12,134 | 0 | 12,134 | (10,450) | 0 | (10,450) | 6,933 | 0 | 6,933 | 4,768 | (10,450) |

Herons Glen Recreation District Restaurant Percentages As of Jul 31, 2024

| | Month to | Date | Year to Date | | | |
|---|----------|--------|--------------|-----------|--|--|
| Restaurant Variance Report | Actual | Budget | Actual | Budget | | |
| Food Dining Room | 2,119 | 9,700 | 293,056 | 365,715 | | |
| Food Lounge | 20,093 | 19,623 | 406,103 | 415,604 | | |
| Banquet Food - Residents | 3,687 | 5,500 | 164,714 | 167,754 | | |
| Banquet Food - Outside | 0 | 9,500 | 25,509 | 59,217 | | |
| TOTAL FOOD REVENUE | 25,898 | 44,323 | 889,382 | 1,008,290 | | |
| COG Food | 18,982 | 19,945 | 430,122 | 453,730 | | |
| Percentage Revenue/COG Food | 73.29% | 45.00% | 48.36% | 45.00% | | |
| Beverage Dining Room | 3,010 | 2,600 | 160,440 | 108,272 | | |
| Beverage Lounge | 11,757 | 14,097 | 214,209 | 255,151 | | |
| Banquet Beverage - Residents | 0 | 508 | 19,017 | 41,989 | | |
| Banquet Beverage - Outside | 0 | 1,000 | 3,337 | 10,597 | | |
| TOTAL BEVERAGE REVENUE | 14,766 | 18,205 | 397,003 | 416,009 | | |
| COG Beverage | 6,376 | 5,097 | 125,702 | 116,483 | | |
| Percentage Revenue/COGS Bev | 43.18% | 28.00% | 31.66% | 28.00% | | |
| PAYROLL PERCENTAGE | | | | | | |
| Banquet, Other Revenue | 0 | 0 | 6,879 | 5,250 | | |
| Total Operating Revenue | 40,664 | 62,528 | 1,293,265 | 1,429,549 | | |
| Total Payroll | 52,306 | 60,473 | 893,917 | 883,473 | | |
| % Payroll/Operating Revenue | 128.63% | 96.71% | 69.12% | 61.80% | | |
| Member Rewards-Food | 1,906 | 2,371 | 57,559 | 63,185 | | |
| Member Rewards-Beverage | 1,274 | 1,426 | 31,655 | 33,609 | | |
| % of food revenue coming from residents | 85.79% | 80.87% | 82.33% | 80.87% | | |
| % of bev revenue coming from residents | 86.25% | 82.90% | 80.41% | 82.90% | | |

Herons Glen Recreation District DEPARTMENTAL INCOME STATEMENT Jul 31, 2024 93- Non-Operating Income

| Actual This Month | Actual Same Mth Last Yr | | Actual Year To Date | Actual YTD Last Yr |
|-------------------------|----------------------------------|---|---------------------------|--------------------------|
| | | Income | | |
| 27 200 | 24,700 | ASSESSMENTS, CAPITAL RESERVE - WORKING CAPITAL | 273,000 | 247.000 |
| 27,300 31,633 | 31,633 | ASSESSMENTS, DEFERRED MAINTENANCE | 316,333 | 247,000 316,333 |
| 32,500 | 0 | ASSESSMENTS, CAPITAL RESERVE - LOSS RESERVE REPLENISHMENT | 325,000 | 0 |
| 18,000 | 20,000 | NEW OWNER WORKING CAPITAL | 273,500 | 160,800 |
| 0,000 | 20,000 | NON-RESIDENT GOLF MEMBERSHIP JOINING FEE | 16,000 | 11,000 |
| 29,420 | 23,044 | INTEREST INCOME | 263,662 | 190,405 |
| 0 | 0 | MISCELLANEOUS INCOME | 121,821 | 205,178 |
| 138,854 | 99,377 | TOTAL Income | 1,589,316 | 1,130,716 |
| | | | 1,000,010 | ., |
| 138,854 | 99,377 | Gross Profit Margin | 1,589,316 | 1,130,716 |
| | | Expenses | | |
| | | HURRICANE IAN EXPENSES | | |
| 0 | 0 | PAYROLL - HURRICANE IAN | 0 | 1,127 |
| 0 | 0 | PAYROLL KITCHEN - HURRICANE IAN | 0 | 122 |
| 0 | 0 | PAYROLL SERVICE - HURRICANE IAN | 0 | 355 |
| 0 | 0 | PAYROLL TAXES & FEES - HURRICANE IAN | 0 | 219 |
| 0 | 0 | CHEMICALS - HURRICANE IAN | 0 | 721 |
| 0 | 0 | COMPLIMENTARY MEALS - HURRICANE IAN | 0 | 379 |
| 0 | 0 | CONTRACT LABOR - TEC - HURRICANE IAN | 0 | 2,570 |
| 0 | 0 | EQUIPMENT RENTAL - HURRICANE IAN | 0 | 13,683 |
| 0 | 0 | FERTILIZER - HURRICANE IAN | 0 | 8,397 |
| 0 | 0 | FIELD SUPPLIES - HURRICANE IAN | 0 | 2,282 |
| 0 | 0 | LANDSCAPE PLANT/SUPPLIES - HURRICANE IAN | 0 | 220,571 |
| 0 | 0 | MAINTENANCE, POOL & SPA - HURRICANE IAN | 0 | 1,245 |
| 0 | 464 | REPAIR & MAINTENANCE - HURRICANE IAN | 17,210 | 108,450 |
| 0 | 0 | OFFICE SUPPLIES - HURRICANE IAN | 0 | 1,204 |
| 0 | 0 | PUMP MAINTENANCE - HURRICANE IAN | 0 | 2,895 |
| 0 | 0 | PROFESSIONAL FEES - HURRICANE IAN | 0 | 2,683 |
| 0 | 0 | REFUSE - HURRICANE IAN | 0 | 4,046 |
| 0 | 0 | SEED, SOD, SAND - HURRICANE IAN | 0 | 9,226 |
| 0 | 0 | TENNIS COURT MAINTENANCE - HURRICANE IAN | 0 | 4,248 |
| 7,795 | 0 | CONTINGENCY | (15,590) | 0 |
| 20,834 | 30,656 | DEFERRED MAINTENANCE & REPAIRS | 134,350 | 215,627 |
| 0 | 0 | FF&E Assets <\$5k | 38,539 | 0 |
| 0 | 82,724 | DEPRECIATION | 724,691 | 851,915 |
| 28,629 | 113,844 | TOTAL Expenses | 899,200 | 1,451,963 |
| 110,225 | (14,467) | Net Income/(Loss) | 690,117 | (321,247) |
| | (,) | | 555,117 | (52.,2.7) |

GOLF MEMBERSHIP STATUS FOR MONTH ENDED Jul 2024

| | COUPLE SINGLE | | Non-Res Coup | Non-Res Sing | AMOUNT PAID (pre-tax) | | |
|------------------------------|------------------------------|------|-----------------|-----------------|-----------------------|----|-----------|
| Current Year Totals 2 | 023-2024 | | | | | | |
| 592 | Total Paid Members | 158 | 215 | 13 | 35 | \$ | 1,861,519 |
| 31 | Range Membership | | | | | \$ | 10,718 |
| 12 | Handicap Services | | | | | \$ | 300 |
| 0 | Undecided | 0 | 0 | 0 | 0 | \$ | - |
| (82) | Members who did not renew | (18) | (35) | (1) | (9) | \$ | (270,189) |
| (14) | Members who received refunds | (6) | (1) | 0 | (1) | \$ | (29,368) |

Budgeted Totals

590 Members Budgeted 7/31/2024

590 Members Budgeted 8/31/2024

Prior Year Comparison

591 Members Paid for fiscal yr 2022-23 7/31/2023

591 Members Paid for fiscal yr 2022-23 8/31/2023