Herons Glen Recreation District FUND BALANCE REPORT As of June 30, 2024

| ACCOUNT DESCRIPTION | BANK NAME | GL ACCT# | INT RATE | ACCT TYPE | |
|--|--|----------|----------|-----------------|--------------|
| OPERATING ACCOUNTS | | | | | |
| | Petty Cash | 00-1010 | 0.00% | Cash, Petty | \$200 |
| | FineMark - Operating | 00-1138 | 1.00% | Cash, Operating | \$384,540 |
| | SBA Florida Prime - Operating | 00-1051 | 5.49% | Cash, Operating | \$225,555 |
| | FLCLASS - Operating Funds | 00-1129 | 5.38% | Cash, Operating | \$0 |
| TOTAL OPERATING ACCOUNTS | | | | | \$610,296 |
| RESERVES | | | | | |
| DEFERRED MAINTENANCE | | | | | |
| | FineMark Bank - Deferred Maintenance | 00-1142 | 1.00% | Cash, Reserved | \$11,968 |
| | SBA Florida Prime - Deferred Maintenance | 00-1131 | 5.49% | Cash, Reserved | \$957,854 |
| TOTAL DEFERRED MAINTENANCE | | | | | \$969,823 |
| CAPITAL RESERVE | | | | | |
| | FineMark Bank - Capital | 00-1088 | 0.56% | Cash, Reserved | \$44 |
| | FineMark Bank - Long Term Capital Reserve Fund | 00-1089 | 0.56% | Cash, Reserved | \$0 |
| | SBA Florida Prime - Capital Fund | 00-1130 | 5.49% | Cash, Reserved | \$467,002 |
| | SBA Florida Prime - Long Term Capital Reserve Fund | 00-1132 | 5.49% | Cash, Reserved | \$147,500 |
| | FLCLASS - Working Capital Fund | 00-1135 | 5.38% | Cash, Reserved | \$1,885,621 |
| | FLCLASS - Long Term Capital Reserve Fund | 00-1136 | 5.38% | Cash, Reserved | \$2,201,118 |
| TOTAL CAPITAL RESERVE | | | | | \$4,701,286 |
| LOSSES RESERVE | | | | | |
| | FineMark Money Market - Losses Reserve Fund | 00-1134 | 1.00% | Cash, Reserved | \$0 |
| | SBA Florida Prime - Losses Reserve Fund | 00-1141 | 5.49% | Cash, Reserved | \$556,022 |
| | FLCLASS - Losses Reserve Fund | 00-1137 | 5.38% | Cash, Reserved | \$0 |
| TOTAL LOSSES RESERVE | | | | | \$556,022 |
| GOLF COURSE SPECIAL IMPROVEMENTS | | | | | _ |
| | FineMark Money Market - GCM Special Improvements Fund | 00-1128 | 1.00% | Cash, Reserved | \$28 |
| | SBA Fund A - Florida Prime - Golf Course Special Improvements Fund | 00-1144 | 5.49% | Cash, Reserved | \$194,782 |
| TOTAL GOLF COURSE SPECIAL IMPROVEMENTS | | | | | \$194,810 |
| BOND FUNDS | | | | | |
| | 2020 Bond Funds - 0000 - Revenue Fund | 00-1410 | 4.78% | | \$512,473 |
| | 2020 Bond Funds - 0001 - Interest Fund | 00-1411 | 4.78% | | \$0 |
| | 2020 Bond Funds - 0008 - Acquisition & Construction Fund | 00-1417 | 2.14% | | \$1,741,746 |
| | 2020 Bond Funds - 0009 - Cost of Issuance Fund | 00-1418 | 4.78% | | \$0 |
| | 2020 Bond Funds - 0004 - Debt Reserve Fund | 00-1419 | 4.78% | | \$444,072 |
| | 2020 Bond Funds - 0010 - Rebate Acct | 00-1420 | 2.14% | | \$50,179 |
| TOTAL BOND FUNDS | | | | | \$2,748,471 |
| TOTAL RESERVES | | | | • | \$9,170,411 |
| | | | | • | 1 |

Herons Glen Recreation District BALANCE SHEET

| | AS OF 06/30/24 | As OF Same Month Last Yr |
|--|----------------|--------------------------|
| ASSETS | | |
| CASH & CASH EQUIVALENTS | | |
| CASH, PETTY | 200 | 200 |
| CASH, OPERATING | 610,096 | 613,855 |
| CASH, RESERVED | 6,421,940 | 5,065,408 |
| TOTAL CASH & CASH EQUIVALANETS | 7,032,236 | 5,679,463 |
| ACCOUNTS RECEIVABLE | 1,154,875 | 997,533 |
| ACCOUNTS RECEIVABLE, OTHER | 25,867 | 15,588 |
| ACCOUNTS RECEIVABLE, SUB-ASSOCIATIONS | (77,590) | (75,010) |
| ALLOWANCE FOR BAD DEBT | (639) | (639) |
| INVENTORY, RESTAURANT | 62,426 | 55,725 |
| INVENTORY, GAS | 6,596 | 5,860 |
| PREPAID | 228,542 | 112,589 |
| PR BENEFITS CLEARING | (84) | 0 |
| GRATUITIES CLEARING | (3,006) | (2,147) |
| EMPLOYEE CHRISTMAS FUND | (930) | (658) |
| TOTAL CURRENT ASSETS | 8,428,293 | 6,788,303 |
| RESTRICTED ASSETS | | |
| 2020 SERIES BOND FUNDS - REVENUE FUND | 512,473 | 465,902 |
| 2020 SERIES BOND FUNDS - ACQUISITION & CONSTRUCTION FUND | 1,741,746 | 4,986,123 |
| 2020 SERIES BOND FUNDS - DEBT RESERVE FUND | 444,072 | 444,072 |
| 2020 BOND SERIES BOND FUNDS - REBATE ACCT | 50,179 | 0 |
| TOTAL RESTRICTED ASSETS | 2,748,471 | 5,896,097 |
| WORK IN PROCESS | | |
| WIP - CLUBHOUSE IMPROVEMENTS - BOND | 1,221,053 | 82,479 |
| WIP - GOLF COURSE RENOVATION - BOND | 10,235 | 0 |
| WIP - CLIS - BOND | 580,850 | 233,748 |
| WIP - RESTAURANT - BOND | 1,130,272 | 225,546 |
| WIP - STORAGE BUILDING - BOND | 93,154 | 35,270 |
| WIP - MISCELLANEOUS SMALL CAPITAL PROJECTS | 45,700 | 16,225 |
| WIP - CART/PEDESTRIAN BRIDGE - BOND | 0 | 4,268 |
| WIP - DRIVING RANGE RESTROOM | 27,735 | 13,785 |
| WIP - BOCCE COURTS - BOND | 290,821 | 440,937 |
| WIP - POOL DECK - BOND | 51,963 | 410,445 |
| WIP - PICKLEBALL COURTS - BOND | 410,912 | 343,567 |
| WIP - TENNIS AWNING/PAVERS - BOND | 36,456 | 45,060 |
| WIP - SHUFFLEBALL SUNSHADE/PAVERS - BOND | 2,170 | 307,081 |
| WIP - BALLROOM - BOND | 71,056 | 1,500 |
| WIP - MULTI-USE PATH - BOND | 8,196 | 211,501 |
| TOTAL WORK IN PROCESS | 3,980,572 | 2,371,413 |

| | AS OF 06/30/24 | As OF Same Month Last Yr |
|--|----------------|--------------------------|
| PROPERTY, PLANT & EQUIPMENT | | |
| ORIGINAL PURCHASE - REAL PROPERTY & IMPROVEMENTS | 1,516,884 | 1,517,216 |
| EQUIPMENT | 2,858,078 | 2,974,787 |
| EQUIPMENT - FINANCED | 625,527 | 667,628 |
| GASB87 LEASED ASSETS | 225,301 | 178,911 |
| GASB96 SBITA ASSETS | 14,613 | 0 |
| PROPERTY & IMPOVEMENTS | 15,500,359 | 14,309,651 |
| CLIS SYSTEM | 2,382,454 | 2,360,334 |
| ACCUMULATED DEPRECIATION | (12,160,244) | (11,657,807) |
| ACCUMULATED AMORTIZATION - GASB87 LEASED ASSETS | (114,600) | (56,905) |
| ACCUMULATED AMORTIZATION - GASB96 SBITA ASSETS | (2,883) | 0 |
| TOTAL NET PROPERTY, PLANT & EQUIP | 10,845,490 | 10,293,815 |
| LAND | | |
| LAND ORIGINAL | 13,475,411 | 13,475,411 |
| TOTAL LAND | 13,475,411 | 13,475,411 |
| OTHER ASSETS | | |
| SPECIAL ASSESSMENT RECEIVABLE | 26,805,000 | 27,725,000 |
| 2020 SERIES BOND INSURANCE PREMIUM | 231,502 | 240,211 |
| DEPOSITS, LONG TERM | 7,985 | 4,872 |
| HOLE IN ONE ACCOUNT | (1,452) | (248) |
| TOTAL OTHER ASSETS | 27,043,035 | 27,969,834 |
| TOTAL ASSETS | 66,521,272 | 66,794,873 |

| | AS OF 06/30/24 | As OF Same Month Last Yr |
|--|----------------|--------------------------|
| LIABILITIES & FUND EQUITY | | |
| CURRENT LIABILITIES | | |
| ACCOUNTS PAYABLE, TRADE | 146,798 | 555,224 |
| GOLF SHOP CONSIGNMENT SALES & CLUB RENTALS PAYABLE | 8,102 | 8,295 |
| ACCOUNTS PAYABLE, OTHER | 15,484 | 16,394 |
| SALES TAXES PAYABLE | (14,154) | (12,215) |
| ACCRUED EXPENSES | 125,933 | 79,820 |
| 10% PROJECT RETENTION | 151,953 | 133,528 |
| FINANCED EQUIPMENT - CURRENT | 61,195 | 92,859 |
| GASB87 LEASE LIABILITY - CURRENT | 50,755 | 55,884 |
| GASB96 SBITA LIABILITY - CURRENT | 2,360 | 0 |
| DEPOSITS - BALLROOM & LOCKER | 1,908 | 7,563 |
| GIFT CARDS & GROUPONS | 35,151 | 31,773 |
| CREDIT BOOK | 21,585 | 19,131 |
| HOLE IN ONE CLUB | 2,000 | 4,002 |
| ADVANCED TICKET SALES | (54) | 0 |
| OTHER CURRENT LIABILITIES | (144) | 36 |
| UNEARNED BASE ASSESSMENTS | 669,324 | 615,221 |
| UNEARNED CAPITAL RESERVE | 81,900 | 74,100 |
| UNEARNED CAPITAL RESERVE - LOSS RESERVE REIMBURSEMENT | 97,500 | 0 |
| UNEARNED DEFERRED MAINTENANCE | 94,900 | 94,900 |
| UNEARNED USER FEES | 132,539 | 131,574 |
| UNEARNED ANNUAL GOLF MEMBERSHIP | 465,387 | 440,060 |
| UNEARNED ANNUAL RANGE & HANDICAP MEMBERSHIP | 2,943 | 3,181 |
| TOTAL CURRENT LIABILITIES | 2,153,363 | 2,351,331 |
| LONG-TERM LIABILITIES | | |
| 2020 SERIES BONDS PAYABLE | 25,865,000 | 26,805,000 |
| 2020 SERIES BONDS PAYABLE - PREMIUM/DISCOUNT | 1,597,941 | 1,753,928 |
| 2020 SERIES BONDS - DEFERRED OUTFLOW (INFLOW) ON REFUNDING | (728,311) | (786,190) |
| FINANCED EQUIPMENT - LONG TERM | 44,591 | 101,676 |
| GASB87 LEASE LIABILITY - LONG TERM | 61,697 | 66,727 |
| GASB96 SBITA LIABILITY - LONG TERM | 414 | 0 |
| TOTAL LONG-TERM LIABILITIES | 26,841,332 | 27,941,141 |
| TOTAL LIABILITIES | 28,994,695 | 30,292,472 |
| FUND EQUITY | | |
| CONTRIBUTED CAPITAL | 39,627,310 | 39,627,310 |
| ASSOCIATION EQUITY(DEFICIT) | (4,386,012) | (4,580,211) |
| PROFIT/(LOSS) | 2,285,279 | 1,455,303 |
| TOTAL FUND EQUITY(DEFICIT) | 37,526,576 | 36,502,401 |
| TOTAL LIABILITIES & FUND EQUITY | 66,521,272 | 66,794,873 |
| | · · | · · · |

Herons Glen Recreation District Income Statement Jun 30, 2024

| | This Month | | | | Year to | I | Annual Budgets | | | |
|------------------------------------|------------|----------|----------|------------|-----------|-----------|----------------|-----------|-----------|-----------|
| Non-Golf Operations | Actual | Budget | Variance | Last Yr | Actual | Budget | Variance | Last Yr | FY24 | FY23 |
| <u>REVENUE</u> | | | | | | | | | | |
| Admin | 94,824 | 91,013 | 3,811 | 79,063 | 992,432 | 980,747 | 11,684 | 773,227 | 1,269,386 | 1,032,321 |
| Restaurant | 103,843 | 106,930 | (3,087) | 102,455 | 1,543,532 | 1,657,985 | (114,453) | 1,449,674 | 1,979,189 | 1,806,209 |
| Clubhouse | 77,050 | 77,050 | 0 | 71,551 | 731,802 | 738,002 | (6,200) | 683,652 | 976,639 | 900,294 |
| CLIS | 45,030 | 45,030 | 0 | 44,917 | 411,425 | 411,425 | 0 | 394,454 | 545,680 | 523,567 |
| Fitness Center | 7,877 | 7,964 | (87) | 6,354 | 68,199 | 68,476 | (277) | 57,123 | 89,885 | 72,605 |
| Asmnts Included With Above Revenue | 231,695 | 231,695 | 0 | 221,767 | 2,141,604 | 2,141,604 | 0 | 1,928,218 | 2,887,262 | 2,618,899 |
| <u>EXPENSES</u> | | | | | | | | | | |
| Admin | 100,839 | 91,013 | (9,826) | 74,118 | 900,693 | 980,747 | 80,054 | 801,888 | 1,269,386 | 1,032,321 |
| Restaurant | 105,161 | 106,930 | 1,769 | 109,530 | 1,693,734 | 1,657,985 | (35,748) | 1,521,730 | 1,979,189 | 1,806,209 |
| Clubhouse | 92,134 | 77,050 | (15,083) | 65,115 | 742,048 | 738,002 | (4,047) | 655,621 | 976,639 | 900,294 |
| CLIS | 42,789 | 45,030 | 2,241 | 26,408 | 372,251 | 411,425 | 39,174 | 316,104 | 545,680 | 523,567 |
| Fitness Center | 5,453 | 7,964 | 2,511 | 6,175 | 61,248 | 68,476 | 7,228 | 50,447 | 89,885 | 72,605 |
| Total Revenue | 328,624 | 327,988 | 636 | 304,340 | 3,747,390 | 3,856,635 | (109,246) | 3,358,130 | 4,860,779 | 4,334,996 |
| Total Expenses | 346,376 | 327,988 | (18,387) | 281,346 | 3,769,974 | 3,856,635 | 86,661 | 3,345,790 | 4,860,779 | 4,334,996 |
| Total Asmnts Included With Revenue | 231,695 | 231,695 | 0 | 221,767 | 2,141,604 | 2,141,604 | 0 | 1,928,218 | 2,887,262 | 2,618,899 |
| OPERATIONS - Non-Golf Net Income | (17,751) | (0) | (17,751) | 22,993 | (22,584) | 0 | (22,584) | 12,339 | 0 | 0 |
| Golf Operations | | | | | | | | | | |
| REVENUE | | | | | | | | | | |
| Pro Shop | 200,098 | 173,204 | 26,893 | 184,446 | 2,083,354 | 2,021,716 | 61,638 | 1,920,313 | 2,540,985 | 2,358,395 |
| GCM | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| EXPENSES | | | | | | | | | | |
| Pro Shop | 49,758 | 53,614 | 3,855 | 40,269 | 515,160 | 563,557 | 48,396 | 446,672 | 726,919 | 695,621 |
| GCM | 163,165 | 145,830 | (17,334) | 172,894 | 1,264,646 | 1,369,457 | 104,810 | 1,175,755 | 1,813,146 | 1,662,774 |
| Golf Total Revenue | 200,098 | 173,204 | 26,893 | 184,446 | 2,083,354 | 2,021,716 | 61,638 | 1,920,313 | 2,540,985 | 2,358,395 |
| Golf Total Expenses | 212,923 | 199,444 | (13,479) | 213,163 | 1,779,807 | 1,933,013 | 153,207 | 1,622,427 | 2,540,065 | |
| Golf Net Income | (12,825) | (26,239) | 13,414 | (28,717) | 303,548 | 88,703 | 214,845 | 297,886 | 920 | (0) |
| 2331000 | (12,020) | (=0,200) | 10,111 | (==0,1 11) | 000,010 | 00,700 | 211,010 | 201,000 | 020 | (0) |
| NET INCOME ALL DEPTS. | (30,577) | (26,239) | (4,337) | (5,724) | 280,963 | 88,703 | 192,260 | 310,225 | 920 | (0) |

Herons Glen Recreation District TOTAL VARIANCE REPORT Jun 30, 2024

| DEPARTMENT | ACTUAL MTD | BUDGET MTD | VARIANCE Favorable / (Unfavorable) | ACTUAL YTD | BUDGET YTD | VARIANCE Favorable / (Unfavorable) | 23-24 Mid-Yr Forecast Budget | FY Budget | VARIANCE Favorable / (Unfavorable) | LYYTD Activity | YE Forecast |
|--------------------|---------------|---------------|------------------------------------|---------------|---------------|--|------------------------------------|-------------|------------------------------------|-------------------|----------------|
| ADMINISTRATION | | | | | | | | | | | |
| Operating Revenue | 12,424 | 8,614 | 3,811 | 159,847 | 148,163 | 11,684 | 181,409 | 169,724 | 11,684 | 119,870 | 181,409 |
| Operating Expenses | 100,839 | 91,013 | (9,826) | 900,693 | 980,747 | 80,054 | 1,186,550 | 1,269,386 | 82,837 | 801,888 | 1,189,332 |
| Operating Income | (88,414) | (82,399) | (6,015) | (740,846) | (832,584) | 91,738 | (1,005,141) | (1,099,662) | 94,521 | (682,018) | (1,007,924) |
| Assessment | 82,399 | 82,399 | 0 | 832,584 | 832,584 | 0 | 1,099,662 | 1,099,662 | 0 | 653,356 | 1,099,662 |
| Net Income | (6,015) | (0) | (6,015) | 91,738 | (0) | 91,738 | 94,521 | (0) | 94,521 | (28,662) | 91,738 |
| RESTAURANT | | | | | | | | | | | |
| Operating Revenue | 64,812 | 67,899 | (3,087) | 1,252,568 | 1,367,021 | (114,453) | 1,425,623 | 1,545,429 | (119,805) | 1,114,870 | 1,430,976 |
| Operating Expenses | 105,161 | 106,930 | 1,769 | 1,693,734 | 1,657,985 | (35,748) | 1,989,809 | 1,979,189 | (10,620) | 1,521,730 | 2,014,937 |
| Operating Income | (40,349) | (39,031) | (1,318) | (441,166) | (290,965) | (150,202) | (564,185) | (433,760) | (130,425) | (406,860) | (583,962) |
| Assessment | 39,031 | 39,031 | 0 | 290,965 | 290,965 | 0 | 433,760 | 433,760 | 0 | 334,804 | 433,760 |
| Net Income | (1,318) | 0 | (1,318) | (150,202) | (0) | (150,202) | (130,425) | (0) | (130,425) | (72,056) | (150,202) |
| CLUBHOUSE | | | | | | | | | | | |
| Operating Revenue | 0 | 0 | 0 | 5,600 | 11,800 | (6,200) | 5,600 | 11,800 | (6,200) | 11,800 | 5,600 |
| Operating Expenses | 92,134 | 77,050 | (15,083) | 742,048 | 738,002 | (4,047) | 982,463 | 976,639 | (5,824) | 655,621 | 980,686 |
| Operating Income | (92,134) | (77,050) | (15,083) | (736,448) | (726,202) | (10,247) | (976,863) | (964,839) | (12,024) | (643,821) | (975,086) |
| Assessment | 77,050 | 77,050 | 0 | 726,202 | 726,202 | 0 | 964,839 | 964,839 | 0 | 671,852 | 964,839 |
| Net Income | (15,083) | 0 | (15,083) | (10,247) | 0 | (10,247) | (12,024) | 0 | (12,024) | 28,031 | (10,247) |
| CLIS Dept. | | | | | | | | | | | |
| Operating Revenue | 19,430 | 19,430 | 0 | 184,898 | 184,898 | 0 | 242,364 | 242,364 | 0 | 180,614 | 242,364 |
| Operating Expenses | 42,789 | 45,030 | 2,241 | 372,251 | 411,425 | 39,174 | 502,767 | 545,680 | 42,913 | 316,104 | 506,506 |
| Operating Income | (23,359) | (25,600) | 2,241 | (187,353) | (226,527) | 39,174 | (260,403) | (303,316) | 42,913 | (135,490) | (264,142) |
| Assessment | 25,600 | 25,600 | 0 | 226,527 | 226,527 | 0 | 303,316 | 303,316 | 0 | 213,839 | 303,316 |
| Net Income | 2,241 | 0 | 2,241 | 39,174 | 0 | 39,174 | 42,913 | 0 | 42,913 | 78,349 | 39,174 |
| Fitness Center | | | | | | | | | | | |
| Operating Revenue | 263 | 350 | (87) | 2,873 | 3,150 | (277) | 3,923 | 4,200 | (277) | 2,757 | 3,923 |
| Operating Expenses | 5,453 | 7,964 | 2,511 | 61,248 | 68,476 | 7,228 | 81,200 | 89,885 | 8,685 | 50,447 | 82,657 |
| Operating Income | (5,190) | (7,614) | 2,424 | (58,374) | (65,326) | 6,951 | (77,276) | (85,685) | 8,409 | (47,689) | (78,734) |
| Assessment | 7,614 | 7,614 | 0 | 65,326 | 65,326 | 0 | 85,685 | 85,685 | 0 | 54,366 | 85,685 |
| Net Income | 2,424 | 0 | 2,424 | 6,951 | 0 | 6,951 | 8,409 | 0 | 8,409 | 6,676 | 6,951 |

| DEPARTMENT | ACTUAL MTD | BUDGET MTD | VARIANCE Favorable / (Unfavorable) | ACTUAL YTD | BUDGET YTD | VARIANCE Favorable / (Unfavorable) | 23-24 Mid-Yr Forecast Budget | FY Budget | VARIANCE Favorable / (Unfavorable) | LYYTD Activity | YE Forecast |
|---------------------------------|---------------|---------------|------------------------------------|---------------|---------------|------------------------------------|------------------------------------|-------------|------------------------------------|-------------------|----------------|
| SUBTOTAL | | | , | | | , | J | | , | | |
| Total Operating Revenues | 96,929 | 96,293 | 636 | 1,605,786 | 1,715,032 | (109,246) | 1,858,919 | 1,973,517 | (114,598) | 1,429,912 | 1,864,271 |
| Total Operating Expenses | 346,376 | 327,988 | (18,387) | 3,769,974 | 3,856,635 | 86,661 | 4,742,787 | 4,860,779 | 117,992 | 3,345,790 | 4,774,118 |
| Total Operating Income | (249,447) | (231,695) | 17,751 | (2,164,188) | (2,141,604) | 22,584 | (2,883,868) | (2,887,262) | (3,394) | (1,915,878) | (2,909,847) |
| Total Assessments | 231,695 | 231,695 | 0 | 2,141,604 | 2,141,604 | 0 | 2,887,262 | 2,887,262 | 0 | 1,928,218 | 2,887,262 |
| Net Income | (17,751) | (0) | (17,751) | (22,584) | 0 | (22,584) | 3,394 | 0 | 3,394 | 12,339 | (22,584) |
| GOLF MAINTENANCE | | | | | | | | | | | |
| Operating Revenue | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Operating Expenses | 163,165 | 145,830 | (17,334) | 1,264,646 | 1,369,457 | 104,810 | 1,710,509 | 1,813,146 | 102,637 | 1,175,755 | 1,708,336 |
| Net Income | (163,165) | (145,830) | (17,334) | (1,264,646) | (1,369,457) | 104,810 | (1,710,509) | (1,813,146) | 102,637 | (1,175,755) | (1,708,336) |
| PRO SHOP | | | | | | | | | | | |
| Operating Revenue | 200,098 | 173,204 | 26,893 | 2,083,354 | 2,021,716 | 61,638 | 2,602,623 | 2,540,985 | 61,638 | 1,920,313 | 2,602,623 |
| Operating Expenses | 49,758 | 53,614 | 3,855 | 515,160 | 563,557 | 48,396 | 674,803 | 726,919 | 52,116 | 446,672 | 678,523 |
| Net Income | 150,340 | 119,591 | 30,749 | 1,568,194 | 1,458,159 | 110,035 | 1,927,820 | 1,814,066 | 113,755 | 1,473,641 | 1,924,100 |
| ALL DEPARTMENTS | | | | | | | | | | | |
| Total Operating Revenues | 297,027 | 269,497 | 27,529 | 3,689,140 | 3,736,748 | (47,607) | 4,461,542 | 4,514,502 | (52,960) | 3,350,225 | 4,466,894 |
| Total Operating Expenses | 559,299 | 527,432 | (31,867) | 5,549,781 | 5,789,649 | 239,868 | 7,128,099 | 7,400,844 | 272,745 | 4,968,217 | 7,160,976 |
| Total Operating Income | (262,272) | (257,935) | 4,337 | (1,860,641) | (2,052,901) | (192,260) | (2,666,557) | (2,886,342) | (219,785) | (1,617,993) | (2,694,082) |
| Total Assessments | 231,695 | 231,695 | 0 | 2,141,604 | 2,141,604 | 0 | 2,887,262 | 2,887,262 | 0 | 1,928,218 | 2,887,262 |
| Net Income | (30,577) | (26,239) | (4,337) | 280,963 | 88,703 | 192,260 | 220,705 | 920 | 219,785 | 310,225 | 193,180 |
| From Golf Operations | (12,825) | (26,239) | 13,414 | 303,548 | 88,703 | 214,845 | 217,311 | 920 | 216,391 | 297,886 | 215,765 |
| From Other than Golf Operations | (17,751) | (0) | (17,751) | (22,584) | 0 | (22,584) | 3,394 | 0 | 3,394 | 12,339 | (22,584) |

HGRD Variance Jun-24

| | Actual This Month | Budget This Month | Variance Favorable / (Unfavorable) | Explanation |
|--------------------------------|-------------------------|-------------------------|--|--|
| Administration | | | , | |
| | | | | Only 6 new home sales, 12 SMLY - CSI Rebate much higher SMLY - changing pay type |
| Miscellaneous Other Income | 8,055 | 4,643 | 3,412 | for several suppliers starting to charge a fee for credit cards |
| Continuing Education | 175 | 1,890 | 1,715 | Did not attend FGFOA conference due to timing of budget prep |
| | | | | Increased outside play - credit card is only form of payment accepted. Lower CSI Rebates - |
| Bank Charges | 3,941 | 2,100 | (1,841) | a lot of vendors are starting to charge a credit card processing fee. |
| Professional Fees | 23,647 | 9,088 | (14,559) | Final bill for FY23 audit received - YTD better than budget |
| Restaurant | | | | |
| Food Sales - DR & Lounge | 31,176 | 37,121 | (5,945) | Up 5.66% from SMLY |
| Beverage Sales DR & Lounge | 19,917 | 18,278 | 1,639 | Up 0.74% from SMLY |
| COS, Food | 14,931 | 21,204 | 6,273 | 35.08% to a budget of 45.00% |
| Payroll, Kitchen | 21,061 | 23,141 | 2,079 | Chef position vacant all month |
| Payroll Benefits | 3,743 | 6,792 | 3,049 | Only 6 employees on the company health insurance - budget for 11 |
| H-2B Additional Expenses | 3,447 | 700 | (2,747) | Apartment rental lease through Jun 13th |
| Advertising | 3,143 | 100 | (3,043) | Required advertisement for Green Card process & executive chef employment ad |
| Cleaning Supplies | 1,781 | 465 | (1,317) | Rep over ordered with no Chef to give direction on needs. Should level off next month |
| Maintenance & Repairs | 2,294 | 583 | (1,711) | Walk-in cooler for produce not holding temp |
| Propane Gas | 1,541 | 2,811 | 1,270 | Less business, overall, including banquets, used less propane |
| Clubhouse | | | | |
| Payroll | 20,346 | 18,881 | (1,464) | Increased volume of work necessitated additional hours |
| Fountain & Bubbler Maintenance | 1,732 | 280 | (1,452) | Fountain 3 repair - cable assembly |
| Maintenance & Repairs | 5,099 | 6,351 | 1,252 | Working on bond projects & more labor intensive repairs |
| Service Contracts | 19,113 | 14,099 | (5,014) | Cintas annual alarm monitoring, ansul system inspection & fire extinguishers maintenance/inspection budgeted in July. Bowen maintenance budgeted in May. |

| | Actual This Month | Budget This Month | Variance Favorable / (Unfavorable) | Explanation |
|---|-------------------------|-------------------------|--|---|
| Water | 910 | 2,089 | 1,179 | Clubhouse water bill much lower than usual |
| Effluent Water | 11,890 | 1,136 | (10,754) | Were billed for April & May together |
| CLIS No significant variances | | | - | |
| Fitness Center No significant variances | | | - | |
| Golf Maintenance Chemicals | 10,314 | 12,600 | 2,286 | Credit from SiteOne Landscape for previous order(s) |
| Equipment Rental | - | 3,000 | 3,000 | Did not require additional equipment during the month of June |
| Fertilizer | 36,975 | 10,500 | (26,475) | Planned applications delayed due to dry weather - YTD better than budget \$7,724 |
| Lease | 4,318 | 9,937 | 5,618 | Still waiting on availability of FY23 GCM equipment for lease |
| Maintenance, Equipment Seed, Sod, Sand | 10,711 7,723 | 8,200 2,535 | (2,511) (5,188) | Due to older equipment not being replaced, more parts and maintenance are necessary Received early in preparation for the July closing - YTD better than budget |
| Pro Shop | | | | |
| Outside Play | 41,321 | 15,802 | 25,519 | excellent course conditions, increase in group play through golf pass and reciprocals |
| Payroll | 25,734 | 29,328 | 3,594 | Most efficient use of resources |
| Payroll Taxes & Fees | 3,769 | 4,785 | 1,015 | Directly related to payroll Replaced lost clubs. Trophy Case awards from March. Replacement motor & charger for |
| Field Supplies | 2,586 | 880 | (1,706) | boat. |

Herons Glen Recreation District Restaurant Percentages As of Jun 30, 2024

| | Month to Date | • | Year to Date | |
|---|---------------|--------|--------------|-----------|
| Restaurant Variance Report | Actual | Budget | Actual | Budget |
| Food Dining Room | 5,174 | 12,489 | 290,937 | 356,015 |
| Food Lounge | 26,002 | 24,632 | 386,010 | 395,981 |
| Banquet Food - Residents | 704 | 0 | 161,027 | 162,254 |
| Banquet Food - Outside | 10,680 | 10,000 | 25,509 | 49,717 |
| TOTAL FOOD REVENUE | 42,560 | 47,121 | 863,484 | 963,967 |
| COG Food | 14,931 | 21,204 | 411,141 | 433,785 |
| Percentage Revenue/COG Food | 35.08% | 45.00% | 47.61% | 45.00% |
| Beverage Dining Room | 3,569 | 2,400 | 157,431 | 105,672 |
| Beverage Lounge | 16,348 | 15,878 | 202,453 | 241,054 |
| Banquet Beverage - Residents | 0 | 0 | 19,017 | 41,481 |
| Banquet Beverage - Outside | 693 | 1,000 | 3,337 | 9,597 |
| TOTAL BEVERAGE REVENUE | 20,610 | 19,278 | 382,237 | 397,804 |
| COG Beverage | 6,021 | 5,398 | 119,326 | 111,385 |
| Percentage Revenue/COGS Bev | 29.21% | 28.00% | 31.22% | 28.00% |
| PAYROLL PERCENTAGE | | | | |
| Banquet, Other Revenue | 1,642 | 1,500 | 6,879 | 5,250 |
| Total Operating Revenue | 64,812 | 67,899 | 1,252,601 | 1,367,021 |
| Total Payroll | 55,093 | 60,564 | 841,610 | 823,000 |
| % Payroll/Operating Revenue | 85.00% | 89.20% | 67.19% | 60.20% |
| Member Rewards-Food | 2,509 | 3,002 | 55,653 | 60,814 |
| Member Rewards-Beverage | 1,486 | 1,515 | 30,381 | 32,182 |
| % of food revenue coming from residents | 80.48% | 80.87% | 82.21% | 80.87% |
| % of bev revenue coming from residents | 74.63% | 82.90% | 80.18% | 82.90% |

Herons Glen Recreation District DEPARTMENTAL INCOME STATEMENT Jun 30, 2024 93- Non-Operating Income

| Actual This Month | Actual Same Mth Last Yr | | Actual Year To Date | Actual YTD Last Yr |
|----------------------|----------------------------|---|------------------------|-----------------------|
| | | Income | | |
| 27,300 | 24,700 | ASSESSMENTS, CAPITAL RESERVE - WORKING CAPITAL | 245,700 | 222,300 |
| 31,633 | 31,633 | ASSESSMENTS, DEFERRED MAINTENANCE | 284,700 | 284,700 |
| 32,500 | 0 | ASSESSMENTS, CAPITAL RESERVE - LOSS RESERVE REPLENISHMENT | 292,500 | 0 |
| 45,000 | 12,000 | NEW OWNER WORKING CAPITAL | 255,500 | 140,800 |
| 0 | 0 | NON-RESIDENT GOLF MEMBERSHIP JOINING FEE | 16,000 | 11,000 |
| 28,433 | 21,864 | INTEREST INCOME | 234,241 | 167,361 |
| 0 | 0 | MISCELLANEOUS INCOME | 121,821 | 205,178 |
| 164,866 | 90,197 | TOTAL Income | 1,450,463 | 1,031,339 |
| 164,866 | 90,197 | Gross Profit Margin | 1,450,463 | 1,031,339 |
| | | Expenses HURRICANE IAN EXPENSES | | |
| 0 | 0 | PAYROLL - HURRICANE IAN | 0 | 1,127 |
| 0 | 0 | PAYROLL KITCHEN - HURRICANE IAN | 0 | 122 |
| 0 | 0 | PAYROLL SERVICE - HURRICANE IAN | 0 | 355 |
| 0 | 0 | PAYROLL TAXES & FEES - HURRICANE IAN | 0 | 219 |
| 0 | 0 | CHEMICALS - HURRICANE IAN | 0 | 721 |
| 0 | 0 | COMPLIMENTARY MEALS - HURRICANE IAN | 0 | 379 |
| 0 | 0 | CONTRACT LABOR - TEC - HURRICANE IAN | 0 | 2,570 |
| 0 | 0 | EQUIPMENT RENTAL - HURRICANE IAN | 0 | 13,683 |
| 0 | 0 | FERTILIZER - HURRICANE IAN | 0 | 8,397 |
| 0 | 0 | FIELD SUPPLIES - HURRICANE IAN | 0 | 2,282 |
| 0 | 0 | LANDSCAPE PLANT/SUPPLIES - HURRICANE IAN | 0 | 220,571 |
| 0 | 0 | MAINTENANCE, POOL & SPA - HURRICANE IAN | 0 | 1,245 |
| 0 | 12,133 | REPAIR & MAINTENANCE - HURRICANE IAN | 17,210 | |
| 0 | 0 | OFFICE SUPPLIES - HURRICANE IAN | 0 | 1,204 |
| 0 | 0 | PUMP MAINTENANCE - HURRICANE IAN | 0 | 2,895 |
| 0 | 0 | PROFESSIONAL FEES - HURRICANE IAN | 0 | 2,683 |
| 0 | 0 | REFUSE - HURRICANE IAN | 0 | 4,046 |
| 0 | 0 | SEED, SOD, SAND - HURRICANE IAN | 0 | 9,226 |
| 0 | 0 | TENNIS COURT MAINTENANCE - HURRICANE IAN | 0 | 4,248 |
| 7,795 | 0 | CONTINGENCY | (23,385) | 0 |
| 20,157 | 43,596 | DEFERRED MAINTENANCE & REPAIRS | 113,516 | 184,971 |
| 2,190 | 0 | FF&E Assets <\$5k | 38,539 | 0 |
| 77,131 | 78,254 | DEPRECIATION | 724,691 | 769,191 |
| 107,273 | 133,983 | TOTAL Expenses | 870,571 | 1,338,119 |
| 57,593 | (43,786) | Net Income/(Loss) | 579,892 | (306,780) |

GOLF MEMBERSHIP STATUS FOR MONTH ENDED Jun 2024

| | | | | Non-Res | Non-Res | | AMOUNT |
|-----------------------|------------------------------|--------|--------|---------|---------|----|---------------|
| Current Year Totals 2 | 023-2024 | COUPLE | SINGLE | Coup | Sing | P | AID (pre-tax) |
| 592 | Total Paid Members | 157 | 215 | 14 | 35 | \$ | 1,863,116 |
| 31 | Range Membership | | | | | \$ | 10,718 |
| 12 | Handicap Services | | | | | \$ | 300 |
| 0 | Undecided | 0 | 0 | 0 | 0 | \$ | - |
| (82) | Members who did not renew | (18) | (35) | (1) | (9) | \$ | (270,189) |
| (14) | Members who received refunds | (6) | (1) | 0 | (1) | \$ | (29,368) |

Budgeted Totals

590 Members Budgeted 6/30/2024

590 Members Budgeted 7/31/2024

Prior Year Comparison

590 Members Paid for fiscal yr 2022-23 6/30/2023

591 Members Paid for fiscal yr 2022-23 7/31/2023