

**Hérons Glen Recreation District**

**FUND BALANCE REPORT**

**As of Nov 30, 2021**

<b>ACCOUNT DESCRIPTION</b>	<b>BANK NAME</b>	<b>GL ACCT#</b>	<b>INT RATE</b>	<b>ACCT TYPE</b>				
<b>OPERATING ACCOUNTS</b>								
	Petty Cash	00-1010	0.00%	Cash, Petty	\$200			
	FineMark - Operating	00-1138	0.01%	Cash, Operating	\$1,086,417			
	SBA Fund A - Florida Prime - Operating	00-1051	0.10%	Cash, Operating	\$3			
<b>TOTAL OPERATING ACCOUNTS</b>								\$1,086,620
<b>RESERVES</b>								
<b>DEFERRED MAINTENANCE</b>								
	FineMark Bank - Deferred Maintenance	00-1142	0.01%	Cash, Reserved	\$314,588			
	SBA Fund A - Florida Prime - Deferred Maintenance	00-1131	0.10%	Cash, Reserved	\$219,501			
<b>TOTAL DEFERRED MAINTENANCE</b>							\$534,089	
<b>CAPITAL RESERVE</b>								
	FineMark Bank - Capital	00-1088	0.01%	Cash, Reserved	\$348,243			
	FineMark Bank - Long Term Capital Reserve Fund	00-1089	0.01%	Cash, Reserved	\$334,803			
	SBA Fund A - Florida Prime - Capital Fund	00-1130	0.10%	Cash, Reserved	\$859,462			
	SBA Fund A - Florida Prime - Long Term Capital Reserve Fund	00-1132	0.10%	Cash, Reserved	\$1,629,130			
<b>TOTAL CAPITAL RESERVE</b>							\$3,171,638	
<b>UNINSURED LOSSES RESERVE</b>								
	FineMark Money Market - Uninsured Losses Reserve Fund	00-1134	0.21%	Cash, Reserved	\$0			
	SBA Fund A - Florida Prime - Uninsured Losses Reserve Fund	00-1141	0.10%	Cash, Reserved	\$350,058			
<b>TOTAL UNINSURED LOSSES RESERVE</b>							\$350,058	
<b>PROJECTS</b>								
	FineMark Money Market - GCM Special Improvements Fund	00-1128	0.21%	Cash, Reserved	\$759			
	SBA Fund A - Florida Prime - Golf Course Special Improvements Fund	00-1144	0.10%	Cash, Reserved	\$425,308			
<b>TOTAL PROJECTS</b>							\$426,067	
	2020 Bond Funds - 0000 - Revenue Fund	00-1410			\$668,907			
	2020 Bond Funds - 0001 - Interest Fund	00-1411			\$0			
	2020 Bond Funds - 0008 - Acquisition & Construction Fund	00-1417			\$6,868,022			
	2020 Bond Funds - 0009 - Cost of Issuance Fund	00-1418			\$0			
	2020 Bond Funds - 0004 - Debt Reserve Fund	00-1419			\$444,072			
<b>TOTAL RESERVE ACCOUNTS</b>							\$7,981,001	\$12,462,852

**Hérons Glen Recreation District**

**BALANCE SHEET Nov 30, 2021**

	as at Nov 30, 2021	Last Fiscal Year End
<b>ASSETS</b>		
<b>CASH &amp; CASH EQUIVALENTS</b>		
Cash, petty	\$ 200	\$ 200
Cash, Operating	1,087,175	1,018,126
Cash, Reserved	4,481,851	4,511,060
<b>TOTAL CASH &amp; CASH EQUIVALENTS</b>	<b>\$ 5,569,226</b>	<b>\$ 5,529,386</b>
Accounts receivable	108,581	28,222
Accounts Receivable, Other	12,537	12,104
Accounts Receivable, Sub-Associations	2,757	-
Allowance for Bad Debt	(1,000)	(1,000)
Inventory, Pro Shop	-	22,015
Inventory, Restaurant	38,007	32,248
Inventory, Gas	4,904	5,009
Prepaid	135,357	52,157
PR Benefits Clearing	(755)	(622)
Gratuities Clearing	(10,544)	(4,121)
Employee Christmas Fund	(18,462)	109
<b>TOTAL CURRENT ASSETS</b>	<b>\$ 5,840,607</b>	<b>\$ 5,675,506</b>
<b>RESTRICTED ASSETS</b>		
2020 Series Bond Funds - Revenue Fund	668,907	460,535
2020 Series Bond Funds - Acquisition & Construction Fund	6,868,022	7,373,006
2020 Series Bond Funds - Debt Reserve Fund	444,072	444,072
<b>TOTAL RESTRICTED ASSETS</b>	<b>\$ 7,981,001</b>	<b>\$ 8,277,613</b>
<b>WORK IN PROCESS</b>		
WIP - CLUBHOUSE IMPROVEMENTS - BOND	82,337	82,337
WIP - GOLF COURSE RENOVATION - BOND	5,738,855	5,720,002
WIP - CLIS - BOND	121,417	100,972
WIP - RESTAURANT - BOND	27,239	27,239
WIP - STORAGE BUILDING - BOND	34,990	34,680
WIP - MISCELLANEOUS SMALL CAPITAL PROJECTS	6,800	-
WIP - CART/PEDESTRIAN BRIDGE - BOND	500	500
WIP - DRIVING RANGE RESTROOM	13,505	13,195
WIP -- BOCCE COURTS - BOND	23,200	16,690
WIP - POOL DECK - BOND	16,175	15,865
WIP - PICKLEBALL COURTS - BOND	19,022	18,365
WIP - MULTI-USE PATH - BOND	23,559	-
<b>TOTAL WORK IN PROCESS</b>	<b>\$ 6,107,599</b>	<b>\$ 6,029,845</b>
<b>PROPERTY, PLANT &amp; EQUIPMENT</b>		
Capital Projects, other	1,984,725	1,984,725
Real Property and Improvements	4,617,690	4,617,690
Equipment	2,098,874	2,098,874

<b>Hérons Glen Recreation District</b>		
<b>BALANCE SHEET Nov 30, 2021</b>		
	<b>as at Nov 30, 2021</b>	<b>Last Fiscal Year End</b>
Property & Improvements	1,109,293	1,109,293
Golf Course Project	1,299,200	1,299,200
CLIS System	1,540,279	1,540,279
Parking Lot Project	999,724	999,724
CLIS - Pump Stations	135,000	135,000
Effluent Storage	373,295	373,295
Clubhouse Project	320,927	320,927
Golf Course Maintenance	1,374,324	1,374,324
Storm Drain Project	36,200	36,200
Fitness Center	983,011	983,011
Restaurant Renovation	2,401,176	2,401,176
Accumulated Depreciation	(12,625,829)	(12,490,527)
<b>TOTAL NET PROPERTY, PLANT &amp; EQUIP</b>	<b>\$ 6,647,890</b>	<b>\$ 6,783,192</b>
<b>LAND</b>		
Land Original	11,720,482	11,720,482
Land-WasteWater/Maintenance	538,962	538,962
Land-Pump House-Mystic Way	30,000	30,000
<b>TOTAL LAND</b>	<b>\$ 12,289,444</b>	<b>\$ 12,289,444</b>
<b>OTHER ASSETS</b>		
Special Assessment Receivable	28,620,000	28,620,000
2020 Series Bond Insurance Premium	248,919	248,919
Deposits, Long Term	3,616	2,900
Hole In One Account	(1,150)	(912)
<b>TOTAL OTHER ASSETS</b>	<b>\$ 28,871,385</b>	<b>\$ 28,870,907</b>
<b>TOTAL ASSETS</b>	<b>\$ 67,737,927</b>	<b>\$ 67,926,507</b>
<b>LIABILITIES &amp; FUND EQUITY</b>		
<b>CURRENT LIABILITIES</b>		
<b>PAYABLE FROM CURRENT ASSETS</b>		
Accounts Payable, Trade	\$ 244,469	\$ 455,681
Accrued Interest	-	370,250
Golf Shop Consignment Sales Payable	1,565	-
Sales taxes payable	(6,097)	56,019
Accrued expenses	135,996	217,190
Capital Lease - Current	113,918	113,918
Deposits - Ballroom & Locker	745	685
Gift Cards & Groupons	29,554	28,994
Credit Book	5,951	5,792
Hole In One Club	400	1,200
2020 Series Bonds Payable - Short Term	895,000	895,000
	<b>\$ 1,421,500</b>	<b>\$ 2,144,728</b>

<b>Hérons Glen Recreation District</b>		
<b>BALANCE SHEET Nov 30, 2021</b>		
	<b>as at Nov 30, 2021</b>	<b>Last Fiscal Year End</b>
Base assessments	129,475	14,650
Deferred Capital Reserve	30,333	2,406
Deferred assessment, maint. reserv	27,733	2,112
Deferred assmnts, User fees	39,466	1,206
Deferred Golf Annual Dues	855,649	984,510
Deferred Annual Range & Handicap	5,233	5,061
Advanced Ticket Sales	42,312	-
<b>TOTAL PAYABLE FROM CURRENT ASSETS</b>	<b>\$ 2,551,702</b>	<b>\$ 3,154,673</b>
<b>LONG-TERM LIABILITIES</b>		
2020 Series Bonds Payable	27,725,000	27,725,000
2020 Series Bonds Payable - Premium/Discount	1,918,569	1,918,569
2020 Series Bonds - Deferred Outflow (Inflow) on Refunding	(844,069)	(844,069)
Capital Lease-Long Term	150,926	150,926
<b>TOTAL LONG-TERM LIABILITIES</b>	<b>\$ 28,950,426</b>	<b>\$ 28,950,426</b>
<b>FUND EQUITY</b>		
Contributed Capital	39,627,310	39,627,310
Association Equity (Deficit)	(4,796,018)	(4,796,018)
Profit/(Loss)	553,646	139,256
Retained Earnings-Reserved	850,861	850,861
<b>TOTAL FUND EQUITY(DEFICIT)</b>	<b>\$ 36,235,799</b>	<b>\$ 35,821,408</b>
<b>TOTAL LIABILITIES &amp; FUND EQUITY</b>	<b>\$ 67,737,927</b>	<b>\$ 67,926,507</b>

**Hérons Glen Recreation District**

**Income Statement**

**Nov 30, 2021**

		<b>Actual This Month</b>	<b>Actual Last Yr.</b>	<b>Variance</b>	<b>Actual YTD</b>	<b>LYYTD Activity</b>	<b>Variance</b>	<b>FY21 Adopted 2021-2022 Budget</b>	<b>FY20 Adopted 2020-2021 Budget</b>	<b>This Month Budget</b>
<b>Non-Golf Operations</b>										
<u>REVENUE</u>										
Admin		68,888	93,764	(24,875)	166,394	202,132	(35,738)	940,571	956,859	67,453
Restaurant		116,515	85,684	30,831	234,378	190,747	43,630	1,530,601	1,235,752	158,866
Clubhouse		77,673	73,852	3,821	144,193	137,008	7,186	802,012	755,984	77,620
CLIS		33,937	33,698	239	72,049	71,298	751	425,701	389,446	34,437
Fitness Center		10,871	5,262	5,609	16,386	12,802	3,584	70,326	61,349	11,021
Assessments Included With Above Revenue		206,298	212,098	(5,799)	420,478	443,642	(23,165)	2,301,034	2,186,902	206,298
<u>EXPENSES</u>										
Admin		89,058	81,653	7,405	159,383	144,797	14,586	940,571	956,859	67,453
Restaurant		134,671	105,901	28,770	230,608	180,858	49,750	1,530,601	1,235,752	158,866
Clubhouse		81,701	62,476	19,225	151,283	112,427	38,855	802,012	755,984	77,620
CLIS		32,361	25,085	7,276	63,809	58,398	5,411	425,701	389,446	34,437
Fitness Center		4,247	5,856	(1,609)	9,448	9,105	343	70,326	61,349	11,021
<b>Total Revenue</b>		<b>307,884</b>	<b>292,259</b>	<b>15,625</b>	<b>633,400</b>	<b>613,987</b>	<b>19,413</b>	<b>3,769,211</b>	<b>3,399,390</b>	<b>349,397</b>
<b>Total Expenses</b>		<b>342,039</b>	<b>280,971</b>	<b>61,068</b>	<b>614,530</b>	<b>505,585</b>	<b>108,945</b>	<b>3,769,211</b>	<b>3,399,390</b>	<b>349,397</b>
<b>Total Assessments Included With Revenue</b>		<b>206,298</b>	<b>212,098</b>	<b>(5,799)</b>	<b>420,478</b>	<b>443,642</b>	<b>(23,165)</b>	<b>2,301,034</b>	<b>2,186,902</b>	<b>206,298</b>
<b>OPERATIONS - Non-Golf Net Income</b>		<b>(34,155)</b>	<b>11,288</b>	<b>(45,443)</b>	<b>18,870</b>	<b>108,402</b>	<b>(89,532)</b>	<b>(0)</b>	<b>0</b>	<b>(0)</b>
<b>Golf Operations</b>										
<u>REVENUE</u>										
Pro Shop		86,280	120,496	(34,216)	172,561	229,713	(57,152)	1,953,722	1,643,571	116,032
GCM		0	0	0	0	0	0	0	0	0
<u>EXPENSES</u>										
Pro Shop		30,228	32,827	(2,599)	49,764	68,336	(18,572)	547,809	381,435	47,944
GCM		150,245	102,376	47,869	292,108	236,247	55,862	1,405,914	1,262,136	107,332
<b>Golf Total Revenue</b>		<b>86,280</b>	<b>120,496</b>	<b>(34,216)</b>	<b>172,561</b>	<b>229,713</b>	<b>(57,152)</b>	<b>1,953,722</b>	<b>1,643,571</b>	<b>116,032</b>
<b>Golf Total Expenses</b>		<b>180,474</b>	<b>135,203</b>	<b>45,270</b>	<b>341,873</b>	<b>304,583</b>	<b>37,290</b>	<b>1,953,723</b>	<b>1,643,571</b>	<b>155,277</b>
<b>Golf Net Income</b>		<b>(94,194)</b>	<b>(14,707)</b>	<b>(79,487)</b>	<b>(169,311)</b>	<b>(74,870)</b>	<b>(94,442)</b>	<b>(1)</b>	<b>(1)</b>	<b>(39,245)</b>

<b>Hérons Glen Recreation District</b>					
<b>NEW HGRD CONSOLIDATED - Trend</b>					
	<b>Period 1-2021</b>	<b>Period 2-2021</b>	<b>Forecasted</b>	<b>FY22 Adopted</b>	<b>%</b>
	<b>OCT</b>	<b>NOV</b>	<b>Yr End</b>	<b>2021-2022</b>	<b>+/-</b>
<b>Non-Golf Operations</b>	<b>Actual</b>	<b>Actual</b>	<b>Estimate</b>	<b>Budget</b>	<b>Budget</b>
<b>REVENUE</b>					
Admin	97,506	68,888	946,441	940,571	0.62%
Restaurant	117,863	116,515	1,476,970	1,530,601	-3.50%
Clubhouse	66,521	77,673	802,064	802,012	0.01%
CLIS	38,111	33,937	424,701	425,701	-0.23%
Fitness Center	5,515	10,871	70,026	70,326	-0.43%
Assessments Included With Above Revenue	214,179	206,298	2,301,034	2,301,034	0.00%
<b>EXPENSES</b>					
Admin	70,325	89,058	939,429	940,571	-0.12%
Restaurant	95,936	134,671	1,473,200	1,530,601	-3.75%
Clubhouse	69,582	81,701	809,154	802,012	0.89%
CLIS	31,448	32,361	416,462	425,701	-2.17%
Fitness Center	5,201	4,247	63,088	70,326	-10.29%
<b>Total Revenue</b>	<b>325,517</b>	<b>307,884</b>	<b>3,720,203</b>	<b>3,769,211</b>	<b>-1.30%</b>
<b>Total Expenses</b>	<b>272,492</b>	<b>342,039</b>	<b>3,701,333</b>	<b>3,769,211</b>	<b>-1.80%</b>
<b>Total Assessments Included With Revenue</b>	<b>214,179</b>	<b>206,298</b>	<b>2,301,034</b>	<b>2,301,034</b>	<b>0.00%</b>
<b>OPERATIONS - Non-Golf Net Income</b>	<b>53,025</b>	<b>(34,155)</b>	<b>18,870</b>	<b>(0)</b>	
<b>Golf Operations</b>					
<b>REVENUE</b>					
Pro Shop	86,281	86,280	1,898,569	1,953,722	-2.82%
GCM	0	0	0	0	
<b>EXPENSES</b>					
Pro Shop	19,536	30,228	501,289	547,809	-8.49%
GCM	141,863	150,245	1,424,668	1,405,914	1.33%
<b>Golf Total Revenue</b>	<b>86,281</b>	<b>86,280</b>	<b>1,898,569</b>	<b>1,953,722</b>	<b>-2.82%</b>
<b>Golf Total Expenses</b>	<b>161,399</b>	<b>180,474</b>	<b>1,925,957</b>	<b>1,953,723</b>	<b>-1.42%</b>
<b>Golf Net Income</b>	<b>(75,117)</b>	<b>(94,194)</b>	<b>(27,387)</b>	<b>(1)</b>	
<b>NET INCOME ALL DEPTS.</b>	<b>(22,092)</b>	<b>(128,349)</b>	<b>(8,518)</b>	<b>(2)</b>	

<b>HGRD Variance</b>				
<b>Nov-21</b>				
	<b>Actual</b>	<b>Budget</b>	<b>Variance</b>	<b>Explanation</b>
	<b>This Month</b>	<b>This Month</b>	<b>Favorable / (Unfavorable)</b>	
<b>Administration</b>				
Miscellaneous Other Income	4,461	3,123	1,338	Cost of Estoppel Ltr & New Acct Setup increased from \$200 to \$250, 7 home closings compared to 16 last year, 27 notary services (new revenue stream this fiscal year)
AED Training & Supplies	1,246	25	(1,221)	<b>Timing Issue:</b> Batteries for the AEDs - budgeted evenly over the fiscal year
Continuing Education	1,114	50	(1,064)	<b>Timing Issue:</b> Online education deal for Black Friday
Employee Appreciation	1,114	50	(1,064)	<b>Timing Issue:</b> Some of the gifts for the Employee Christmas Party were purchased and delivered in November for the party in December.
Postage	1,522	50	(1,472)	<b>Timing Issue:</b> Mailing for Employee Holiday Fund
Professional Fees	25,580	7,731	(17,849)	<b>Timing Issue:</b> Auditors progress billing
<b>Restaurant</b>				
Food Sales	55,935	85,021	(29,086)	Missing after-golf lounge revenue because golf course was still closed and still battling with COVID fears and staff shortages.
Beverage Sales	22,531	35,816	(13,285)	
COS, Food	31,979	35,709	3,730	Purchases made based on level of business. 57.17% to a budget of 42%
COS, Beverage	6,191	9,312	3,121	Purchases made based on level of business. 27.48% to a budget of 26%
Payroll, Kitchen	20,106	30,689	10,583	Staffing shortages (missing five employees (3 BOH & 2 FOH) - Scheduling based on volume of business
Payroll, Service	15,190	21,797	6,607	
Payroll Taxes & Fees	7,900	11,399	3,499	
H-2B Additional Expenses	15,302	10,730	(4,572)	<b>Timing Issue:</b> H-2B employees coming later than expected and apartment rent is much higher than budgeted. Our cap of what we can charge the H-2Bs for room and board is only \$450/mo this year. We didn't increase it at budget time since it was not known how difficult it would be to get apartments, much less at a reasonable rate.
Casual Labor	4,168	-	(4,168)	Staffing shortages - had to use temp employees just to run the business
Entertainment/Decorations	-	1,450	1,450	Did not have a season opener due to staffing issues and because the golf course was not open yet.
Linen	1,209	2,556	1,347	Didn't start using linens until mid-month.
Member Rewards - Food	3,688	5,822	2,134	Sales down
Member Rewards - Beverage	2,068	3,157	1,089	
Small Equipment kitchen	1,628	75	(1,553)	<b>Timing Issue:</b> Panini grill & stainless work table in the "Under \$5k category. \$7k budgeted in September for the year.
Supplies	1,410	2,429	1,019	Sales down; purchased supplies based on volume of business.
<b>Clubhouse</b>				
Landscape Plant/Supplies	24,127	14,252	(9,875)	Put down mulch instead of pinestraw, which is more expensive and the labor to install was very expensive. Also used more than originally anticipated for additional areas.
Service Contracts	13,452	15,200	1,748	<b>Timing Issue:</b> AC maintenance charged in December.
<b>CLIS</b>				
Payroll	17,254	15,955	(1,299)	All hourly employees received pay increases over and above budgeted amounts due to the current climate of difficulty retaining employees.
Parts & Supplies	2,786	5,300	2,514	<b>Timing Issue:</b> Waiting on board replacement from Tucor. Also waiting on Mainscape's troubleshooting to see what parts needed to be purchased.
<b>Fitness Center</b>				
Landscape Plant/Supply	184	5,442	5,258	<b>Timing Issue:</b> Pinestraw charged in December.
<b>Golf Maintenance</b>				
Payroll	36,659	42,117	5,458	Down 2 operators and 1 head mechanic for November. 1 operator position and the head mechanic position have been filled for December.
Payroll, OT	3,902	1,139	(2,763)	Working more hours preparing to open new golf course.
Payroll Benefits	4,119	7,741	3,622	New employees not yet eligible for health benefits.

	Actual	Budget	Variance	Explanation
	This Month	This Month	Favorable / (Unfavorable)	
Chemicals	4,925	3,000	(1,925)	Advanced purchases of chemicals to be used throughout the year. Purchased early because several products are not being stocked on shelves as readily as needed.
Contingency	-	1,510	1,510	Amount budgeted here for unknown expenses for new golf course.
Fertilizer	30,795	11,000	(19,795)	<b>Timing Issue:</b> Purchased wall to wall fertilizer application in advance because of shortage in product \$16,900. Purchased annual supply of fertilizer blend for weekly greens spray \$2217. Product was increasing in price starting December.
Field Supplies	6,209	1,500	(4,709)	<b>Timing Issue:</b> Replacement of flags, flagsticks, cups & new cup cutters budgeted in October, but received in Nov.
Gasoline	2,927	1,380	(1,547)	Increased costs for fuel. Had 2 extra labor crews using vehicles for the entire month of November.
Irrigation	2,511	800	(1,711)	Purchased extra metal drainage lids to replace broken plastic lids \$1556, some are backup. Purchased backup pop up rotors for tee heads on holes 4,5 and 16 \$800.
Landscape Plant/Supplies	23,450	6,000	(17,450)	<b>Timing Issue:</b> Two loads of pinestraw budgeted in Oct, not delivered until Nov.
Seed, Sod, Sand	4,095	2,000	(2,095)	Additional bunker sand and screenings purchased for the golf course.
Small Tools	2,750	550	(2,200)	Purchased 2 new fertilizer spreaders for granular applications on greens \$1556.
<b>Pro Shop</b>				
Membership Fees	85,565	111,578	(26,013)	515 members to a budget of 569.
Pro Shop Mdse	-	3,000	(3,000)	Guys. The only revenue we will have will be the 10% commission from the sales, which is in a separate line item.
COS, Pro Shop, Mdse	7,734	2,100	(5,634)	All inventory sold to The Golf Guys November 1st for 65% of the cost of the mdse.
Payroll	8,315	21,547	13,232	Budgeted to be open in October
Payroll Taxes & Fees	1,255	3,445	2,190	
Advertising	90	3,000		<b>Timing Issue:</b> Promotional video of golf course not done yet
Field Supplies	2,562	700	(1,862)	<b>Timing Issue:</b> Supplies to prepare for the course opening were budgeted in Oct.
Lease	3,800	7,600	3,800	<b>Timing Issue:</b> Property taxes not billed yet for golf carts
Uniforms	-	1,000	1,000	<b>Timing Issue:</b> Just got all the sizes recorded for the employees and will order soon.



GOLF MEMBERSHIP STATUS  
 FOR MONTH ENDED NOVEMBER 2021

			Non-Res	Non-Res	AMOUNT
	COUPLE	SINGLE	Coup	Sing	PAID (pre-tax)
<b>End of Month Totals for 2021-2022</b>					
<b>515 Total Paid Members</b>	<b>140</b>	<b>192</b>	<b>3</b>	<b>37</b>	<b>\$ 1,009,491</b>

<b>Current Year Totals 2021-2022</b>					
<b>557 Members Paid</b>	<b>150</b>	<b>212</b>	<b>3</b>	<b>39</b>	<b>\$ 1,101,527</b>
29 Range Membership	4	21			\$ 7,975
18 Handicap Services					\$ 360
0 Undecided	1	2	0	1	\$ 10,359
33 Members who did not renew	11	6	1	3	\$ (64,574)
6 Members who received refunds	2	2			\$ (10,428)

<b>Budgeted Totals</b>	
569 Members Budgeted for FY22	November
585 Members Budgeted for FY22	December

<b>Prior Year Comparison</b>	
500 Members Paid for FY21	November
508 Members Paid for FY21	December